

**St. Joseph's/Candler Foundations
Savannah, Georgia**

**Announces an Outstanding Opportunity for the
Position of Vice President for the Foundations**

The Vice President is responsible for the day to day operations of the St. Joseph's/Candler Foundations. He/she will oversee the identification, cultivation, solicitation of all potential gift income and the stewardship of donors to the Foundations. Additional responsibilities include: supervising and evaluating the performance of development officers; overseeing the design and implementation of an annual strategic development plan that includes gift income goals and objectives and timelines. The Vice President will also oversee the implementation of both traditional and innovative fund raising programs and special events. The Vice President will manage a personal portfolio of potential prospects and will also work in concert with the President/CEO in developing his portfolio of special prospects.

Principal Duties and Responsibilities

- Manage a portfolio of major and/or leadership gift prospects.
- Complete personal solicitations of gifts in the \$50,000 and above range.
- Supervise two development professionals (major gift and annual fund) assigned specifically to secure gift income.
- Will oversee the advancement services team.
- Collaborate and coordinate a major gift initiative that directly involves the President/CEO and his prospect portfolio.
- Pursue an active role and involvement with activities for the Board of Directors
- Serve as the liaison to the community at-large on behalf of the Foundations.

Professional Experience and Qualifications - the Vice President will have:

- Demonstrated success in major gift prospect research, cultivation and solicitation.
- Knowledge and implementation of planned gifting vehicles.
- Management and operations' experience, including strategic planning, personnel administration, budgeting, and knowledge of overall development operations functions.
- At least 9-10 years of development, management, and training experience in healthcare or higher education preferred.
- The completion or near completion of the professional certification (CFRE) is preferred.
- Knowledge of industry standards regarding federal and state tax laws pertaining to gifting regulations.
- Comprehensive experience and demonstrated sound judgment in administering stewardship and public relations programming.
- Knowledge of computer technology relating to development work.

An attractive compensation and benefits package will be offered.

For further information and consideration please contact:

Maly Executive Search

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