



Frank Minton (Senior Advisor). Frank is a thoroughly accomplished development and planned giving expert. Frank joined PG Calc in August 2005 after his firm was acquired by the company.

Before entering consulting in January 1991, he spent ten and one-half years with the University of Washington, where he served as Director of Planned Giving and Executive Director of Development. Previously he served as Senior Estate Planning Officer and Field Director at Northwestern University, and was for six years a professor at Muskingum College in Ohio. He received M.A. and Ph.D. degrees from the University of Chicago.

Frank has played a most critical role in shaping the planned giving industry as we know it today. He has served both as Conference Chair and President of PPP (formerly known as the National Committee on Planned Giving). In 1992 he received its Distinguished Service Award. Frank recently left the board of the American Council on Gift Annuities (ACGA) where he served for over two decades including being the Chair, Conference Chair, and Chair of the Rates Committee. In addition, he has received a CASE (Council for the Advancement and Support of Education) Distinguished Service Award, the David Donaldson Distinguished Service Award from the Planned Giving Group of New England (PGGNE), the Russell Kohr Distinguished Service Award from the Chicago Planned Giving Council, and he was the first recipient of the Outstanding Development Officer Award from the Northwest Development Officers Association (NDOA).

As Executive Director of Development, Frank supervised all aspects of fundraising: annual giving, foundation and corporate grants, major gifts, planned giving, prospect research, and gift processing. During the period that he was Executive Director of Development, he also helped organize the first University of Washington capital campaign.

Frank is a frequent speaker at seminars and conferences and has authored many booklets and articles on planned giving topics. He is the principal author of *Charitable Gift Annuities: The Complete Resource Manual* and is co-author of *Planned Giving for Canadians*. A number of his presentations have been to Canadian audiences, and in 1997, he received the "Friend of the Canadian Association of Gift Planners" award. He is on the advisory board of *Planned Giving Today*, and is a member of the Estate Planning Council of Seattle (EPC), the Washington Planned Giving Council (WPGC), and the Partnership for Philanthropic Planning (now PPP formerly the National Committee on Planned Giving).